CHAR500

NYS Annual Filing for Charitable Organizations www.CharitiesNYS.com

Send with fee and attachments to: NYS Office of the Attorney General Charities Bureau Registration Section 120 Broadway New York, NY 10271

2015

Open to Public Inspection

1.General Informa	.4				inspection
I FOI FISCAI Year Poginal					L
For Fiscal Year Beginni Check if Applicable:	ng (mm/dd/yyyy) 0	7/01/2015 a	nd Fault (
Addison of	I Name of Organizati		nd Ending (mm/dd/yyyy) 0	6/30/2016	
Address Change	UNIQUE PE	OPLE SERVICE	S - AIDS PROGRA	Empleyer	
Name Change	Mailing Address:	Darrate	P - AIDS PROGRA	AMS. 13	Identification Number (El
Initial Filing	4234 VIRE	O AVENTIE			2002076
Final Filing	City / State / ZIP:	- TIVE		I 05 or	ration Number:
Amended Filing	BRONX, NY	10470		05-87	
Reg ID Pending	Website:	104/0	 -	Telephone	
	WWW.UNIOUE	ים בריים מו		/18 2	31-7711
Check your organization's	<u></u>	PEOPLESERVIC	ES.ORG	Email:	
registration category:				<u>-</u>	
2. Certification		EPTL only DL	JAL (7A & EPTL) 🔲 EXE	Confirm your Da	mint of
Continuation			PAL (/A & EPTL) L EXE	MPT Charities Registr	gistration Category in the
See instructions for certific	ation requirements. I	When an a state	violation of law that may be		y at <u>www.CharitiesNYS.com</u>
		nproper certification is a	violation of law that may be	Subject	
vve certify under pe	nalties of periury that	We reviewed ** :	violation of law that may be including all attachments, an the laws of the State of New	subject to penalties.	
they are	true, correct and corr	plete in accordance	including all attachments, ar the laws of the State of Nev	ld to the heat of	
ĺ		1 addordance with	the laws of the State of Nev	York applicable to the	owledge and belief,
President or Authorized Or		. 111			o roport.
Of Authorized Of	fficer:	UNIT	YVETTE	BRISSETT-AN	מסת
	Signature	1/2	EXECUTI	VE DIRECTOR	/A 12 7 7
Chinary		/n///	Prin	t Name and Title	
Chief Financial Officer or Tr	'easurer:	* Moode	AUSEMAR	TR COODES	Date
	Signature	- AUTUUR	CHIEF F	INANCIAL OF	
		•	Drint	THENCIAL OF	<u>『エ 2 ·</u> フ・・フ
3. Annual Reporting E	xemption			Adule and lifle	Date
CITECH LITE EXAMPLE AND TO THE TE				<u> </u>	
categories (DUAL filers) that:	annly to your ming. If	your organization is clain	ning an exemption under		
additional attachments are re	duired If your registrat	ion, complete only parts	1, 2, and 3, and submit if	e category (7A or EPTI	only filers) or both
categories (DUAL filers) that and ditional attachments are reschedules and attachments a	and now "	claim an exemption or ar	e a DUAL filor that all	certified Char500. No	ee, schedules or
	applicable fee	es.	The trial claims or	ily one exemption, you	must file applicable
				_	applicable
3a 7A filing au					
exceed \$25.00	emption: Total contrib	outions from NY State inc	dureline		ł
exceed \$25.00	emption: Total contrib	outions from NY State inc n did not engage a profes	luding residents, foundation	is, government agenci	es etc ald
exceed \$25 on	emption: Total contrib	outions from NY State inc n did not engage a profes Or the organization qualif	luding residents, foundation ssional fund raiser (PFR) or f	is, government agenci und raising counsel (F	es, etc, did not
exceed \$25,00 contributions d	emption: Total contrib 0 <u>and</u> the organization luring the fiscal year. (5 quain	les for another 7A exemption	1 (See instruct)	HC) to solicit
exceed \$25,00 contributions d	emption: Total contrib 0 <u>and</u> the organization luring the fiscal year. (5 quain	les for another 7A exemption	1 (See instruct)	HC) to solicit
exceed \$25,00 contributions d	emption: Total contrib 0 <u>and</u> the organization luring the fiscal year. (5 quain	les for another 7A exemption	1 (See instruct)	HC) to solicit
3a. /A filing ex exceed \$25,00 contributions d	emption: Total contrib 0 and the organization luring the fiscal year. (exemption: Gross rece I year.	5 quain	les for another 7A exemption	1 (See instruct)	HC) to solicit
3a. 7A filing ex exceed \$25,00 contributions d 3b. EPTL filing exceed \$25,00 contributions d 3b. EPTL filing exceed \$25,00 contributions d	emption: Total contrib 0 and the organization luring the fiscal year. (exemption: Gross rece I year.	5 quain	luding residents, foundation esional fund raiser (PFR) or f ies for another 7A exemption 000 and the market value o	1 (See instruct)	HC) to solicit
3a. /A filing ex exceed \$25,00 contributions d 3b. EPTL filing ex during the fiscal schedules and Attacle the following page	emption: Total contrib 0 and the organization luring the fiscal year. (exemption: Gross receiver.	5 quain	les for another 7A exemption	1 (See instruct)	HC) to solicit
3a. /A filing ex exceed \$25,00 contributions d 3b. EPTL filing ex during the fiscal state of the following page a checklist of	emption: Total contrib 0 and the organization furing the fiscal year. (exemption: Gross rece I year.	eipts did not exceed \$25	es for another 7A exemption	see instructions).	d \$25,000 at any time
3a. /A filing ex exceed \$25,00 contributions d 3b. EPTL filing ex during the fiscal states and Attacle the following page a checklist of edules and	emption: Total contrib 0 and the organization during the fiscal year. (exemption: Gross receiver.) i year. hments	pipts did not exceed \$25	es for another 7A exemption	see instructions).	d \$25,000 at any time
3a. 7A filing ex exceed \$25,00 contributions d during the fiscal state of sedules and achecklist of ledules and lichments to	emption: Total contrib 0 and the organization during the fiscal year. (exemption: Gross receiver.) i year. hments	pipts did not exceed \$25	es for another 7A exemption	see instructions).	d \$25,000 at any time
3a. /A filing ex exceed \$25,00 contributions d 3b. EPTL filing ex during the fiscal state of the following page a checklist of the dules and achieves to the following the fiscal state of the following page achecklist of the follow	emption: Total contrib 0 and the organization during the fiscal year. (exemption: Gross received I year. hments No 4a. Did for fund	pipts did not exceed \$25 your organization use a	es for another 7A exemption 000 and the market value of professional fund raiser, fun ate? If yes, complete Sched	d raising counsel or coule 4a,	d \$25,000 at any time
3a. 7A filing ex exceed \$25,00 contributions d adving the fiscal during the fiscal set the following page a checklist of sedules and achments to aplete your filing.	emption: Total contrib 0 and the organization during the fiscal year. (exemption: Gross received I year. hments No 4a. Did for fund	pipts did not exceed \$25 your organization use a	es for another 7A exemption 000 and the market value of professional fund raiser, fun ate? If yes, complete Sched	d raising counsel or coule 4a,	d \$25,000 at any time
3a. 7A filing ex exceed \$25,00 contributions d adving the fiscal during the fiscal set the following page a checklist of sedules and achments to aplete your filing.	emption: Total contrib 0 and the organization during the fiscal year. (exemption: Gross received I year. hments No 4a. Did for fund	pipts did not exceed \$25 your organization use a	es for another 7A exemption 000 and the market value of professional fund raiser, fun ate? If yes, complete Sched	d raising counsel or coule 4a,	d \$25,000 at any time
3a. 7A filing ex exceed \$25,00 contributions d during the fiscal during the fiscal state of the following page a checklist of redules and achments to applete your filing.	emption: Total contrib. 0 and the organization of the fiscal year. (see the fiscal year) exemption: Gross recently year. I year. No 4a. Did for function of the fiscal year.	pipts did not exceed \$25 your organization use a	es for another 7A exemption	d raising counsel or coule 4a,	d \$25,000 at any time
3a. /A filing ex exceed \$25,00 contributions d during the fiscal during the fiscal schedules and Attacle the following page a checklist of pedules and achiments to applete your filing.	emption: Total contrib 0 and the organization during the fiscal year. (exemption: Gross received I year. hments No 4a. Did for fund	pipts did not exceed \$25, your organization use a draising activity in NY St	professional fund raiser, fundate? If yes, complete Sched	d raising counsel or coule 4a,	d \$25,000 at any time
3a. 7A filing ex exceed \$25,00 contributions d during the fiscal during the fiscal set the following page a checklist of nedules and achments to implete your filing.	emption: Total contrib. 0 and the organization of the fiscal year. (see the fiscal year) exemption: Gross recently year. I year. No 4a. Did for function of the fiscal year.	pipts did not exceed \$25 your organization use a	es for another 7A exemption 000 and the market value of professional fund raiser, fun ate? If yes, complete Sched	d raising counsel or coule 4a.	d \$25,000 at any time
3a. 7A filing ex exceed \$25,00 contributions d during the fiscal d	emption: Total contrib. 0 and the organization of the fiscal year. (see the fiscal year) exemption: Gross recently year. I year. No 4a. Did for function of the fiscal year.	pipts did not exceed \$25, your organization use a draising activity in NY St	professional fund raiser, fundate? If yes, complete Sched	d raising counsel or coule 4a.	d \$25,000 at any time
3a. 7A filing ex exceed \$25,00 contributions d during the fiscal during the fiscal state of nedules and achiments to implete your filing.	emption: Total contrib. 0 and the organization of the fiscal year. (see the fiscal year) exemption: Gross recently year. I year. No 4a. Did for function of the fiscal year.	pipts did not exceed \$25, your organization use a draising activity in NY St	professional fund raiser, fundate? If yes, complete Sched	d raising counsel or coule 4a,	ck or money order

UNIQUE PEOPLE SERVICES - AIDS PROGRAMS,

Annual Filing Checklist

Simply submit the certified CHAR500 with no fee, schedule, or additional attachments IF:

- Your organization is registered as 7A only and you marked the 7A filling exemption in Part 3.
- Your organization is registered as EPTL only and marked the EPTL filing exemption in Part 3.
- Your organization is registered as DUAL and you marked both the 7A and EPTL filing exemption in Part 3.

Checklist of Schedules and Attachments

Check the schedules you must submit with your CHAR500 as described in Par If you answered "yes" in Part 4a, submit Schedule 4a: Professional Fund Ra If you answered "yes" in Part 4b, submit Schedule 4b: Government Grant	-1
Check the financial attachments you must submit with your CHAR500: IRS Form 990, 990-EZ, or 990-PF, and 990-T if applicable All additional IRS Form 990 Schedules, including Schedule B (Schedule of Our organization was eligible for and filed an IRS 990-N e-postcard. We have the properties of the pr	of Contributors). Ave included an IRS Form 990-EZ for state purposes only. Bublic Accountant's Review or Audit Report: 0,000 and up to \$500,000.
Calculate Your Fee	
For 7A and DUAL filers, calculate the 7A fee: \$0, if you checked the 7A exemption in Part 3a \$25, if you did not check the 7A exemption in Part 3a	Is my Registration Category 7A, EPTL, DUAL or EXEMPT? Organizations are assigned a Registration Category upon registration with the NY Charities Bureau: 7A filers are registered to solicit contributions in New York under Article 7A of the Evention
For EPTL and DUAL filers, calculate the EPTL fee: \$0, if you checked the EPTL exemption in Part 3b \$25, if the NET WORTH is less than \$50,000 \$50, if the NET WORTH is \$50,000 or more but less than \$250,000 \$100, if the NET WORTH is \$250,000 or more but less than \$1,000,000 \$250, if the NET WORTH is \$1,000,000 or more but less than \$10,000,000 \$750, if the NET WORTH is \$10,000,000 or more but less than \$50,000,000 \$1500, if the NET WORTH is \$50,000,000 or more	under Article 7-A of the Executive Law ("7A") EPTL filers are registered under the Estates, Powers & Trusts Law ("EPTL") because they hold assets and/or conduct activities for charitable purposes in NY. DUAL filers are registered under both 7A and EPTL. EXEMPT filers have registered with the NY Charities Bureau and meet conditions in Schedule E - Registration Exemption for Charitable Organizations. These organizations are not required to file annual financial reports but may do so voluntarily.
Send Your Filing Send your CHAR500, all schedules and attachments, and total fee to:	Confirm your Registration Category and learn more about NY law at www.charitiesNYS.com Where do I find my organization's NET WORTH?
NO Office of the same	NET WORTH for fee purposes is calculated on:

1

NYS Office of the Attorney General Charities Bureau Registration Section 120 Broadway New York, NY 10271

- IRS From 990 Part I, line 22
- IRS Form 990 EZ Part I, line 21
- IRS Form 990 PF, calculate the difference between Total Assets at Fair Market Value (Part II, line 16(c)) and Total Liabilities (Part II, line 23(b)).

Unique People Services, Inc. AND Affiliates



Consolidated Financial Statements (Together with Independent Auditors' Report)

Years Ended June 30, 2016 and 2015

M RKS P NETH

ACCOUNTANTS & ADVISORS

UNIQUE PEOPLE SERVICES, INC. AND AFFILIATES

CONSOLIDATED FINANCIAL STATEMENTS (Together with Independent Auditors' Report)

YEARS ENDED JUNE 30, 2016 AND 2015

CONTENTS

				<u>Page</u>
Independent Auditors' Report			······································	1-2
Basic Consolidated Financial Statements:		*		
Consolidated Statements of Financial Position				3
Consolidated Statements of Activities	·····			4
Consolidated Statements of Functional Expenses				5-6
Consolidated Statements of Cash Flows				
Notes to Consolidated Financial Statements			•••••	8-14
Supplemental Information:				
Consolidating Schedules of Financial Position		·····	•••••	15
Consolidating Schedules of Activities		***************************************		16

Marks Paneth LLP 685 Third Avenue New York, NY 10017 P 212.503.8800 F 212.370.3759 markspaneth.com New York New Jersey Pennsylvania Washington, DC MARKS PANETH

INDEPENDENT AUDITORS' REPORT

The Board of Directors of Unique People Services and Affiliates

We have audited the accompanying consolidated financial statements of Unique People Services, Inc. ("Unique"), Unique People Services – AIDS Programs, Inc. ("Unique – Aids" or Affiliate) and Lynn's Place Housing Development Fund Company ("HDFC"), (collectively, the "Agency") which comprise the consolidated statements of financial position as of June 30, 2016 and 2015, and the related consolidated statements of activities, functional expenses and cash flows for the years then ended, and the related notes to the consolidated financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these consolidated financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the consolidated financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the consolidated financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the consolidated financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the consolidated financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, the consolidated financial statements referred to above present fairly, in all material respects, the financial position of Unique People Services, Inc., Unique People Services – AIDS Program, Inc. and Lynn's Place Housing Development Fund Company as of June 30, 2016 and 2015, and the changes in their net assets and their cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.



Other Matter

Our audits were conducted for the purpose of forming an opinion on the consolidated financial statements as a whole. The consolidating information (shown on pages 15-16) as of and for the years ended June 30, 2016 and 2015 is presented for purposes of additional analysis of the consolidated financial statements rather than to present the financial position and changes in net assets and cash flows of the individual companies and is not a required part of the consolidated financial statements. Such information is the responsibility of management and was derived from and relates directly to the underlying accounting and other records used to prepare the consolidated financial statements. The consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the consolidated financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Marks Paneth Uf

New York, NY November 29, 2016

UNIQUE PEOPLE SERVICES, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF FINANCIAL POSITION AS OF JUNE 30, 2016 AND 2015

		2016		2015
ASSETS Cash and cash equivalents (Notes 2C and 10) Accounts receivable, net (Notes 2E and 3) Investment in limted partnership (Note 6) Prepaid expenses and other assets Property and equipment, net (Notes 2F and 4) Deferred financing cost, net (Notes 5 and 6) Debt service reserve funds (Note 5)	\$	5,044,620 2,271,280 106,004 677,966 7,626,115 25,754 682,033	\$	5,674,881 1,921,322 - 558,021 8,133,405 58,854 625,193
Consumer funds (Note 2J)		62,139		37,064
TOTAL ASSETS	<u>\$</u>	16,495,911	\$	17,008,740
LIABILITIES	•			
Accounts payable and accrued expenses Due to governmental agencies (Note 7)	\$	940,460 2,066,598	\$	1,187,057 1,642,713
Notes and mortgages payable (Note 6)		7,767,543		8,331,724
Consumer funds (Note 2J)		62,139	_	37,064
TOTAL LIABILITIES		10,836,740	_	11,198,5 <u>58</u>
COMMITMENTS AND CONTINGENCIES (Note 8)				
NET ASSETS (Note 2B)		5,561,921		5,714,932
Unrestricted Temporarily restricted (Note 11)		97,250		95,250
TOTAL NET ASSETS		5,659,171		5,810,182
TOTAL LIABILITIES AND NET ASSETS	<u>\$</u>	16,495,911	\$	17,008,740

UNIQUE PEOPLE SERVICES, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

		Fort	he Year End	For the Year Ended June 30, 2016	, 2016			Forth	e Year E	For the Year Ended June 30, 2015	0, 2015	
		Unrestricted	Te	Temporarily Restricted		Total		Unrestricted		Temporarily Restricted		Total
OPERATING REVENUES AND SUPPORT (Note 2G):		•										
Medicaid income (Note 2H)	↔	6,293,978	↔	•	⇔	6,293,978	69	6,458,355	s	ı	s	6,458,355
Government grant income (Note 2G)		11,129,542		1		11,129,542		11,584,360		1		11,584,360
Participant fees		1,863,202		1		1,863,202		1,778,392		1		1,778,392
Contributions (Note 2D)		35,763		2,000		37,763		68,184		1,000		69,184
Special events, net of direct expenses \$25,360 and \$32,738,								•				
respectively (Note 2K)		133,636				133,636		8,612		92,000		100,612
Other revenues Net assets released from restrictions		315,433		1 1	ļ	315,433	ļ	253,415		(200)		253,415
Total Operating Revenues and Support		19,771,554		2,000		19,773,554		20,151,818		92,500		20,244,318
OPERATING EXPENSES (Note 2I): Program conjects:												
Intermediate care facilities		449.316		4		449,316		1,326,487				1,326,487
Home and community based services		5,877,302				5,877,302		4,816,303		i		4,816,303
Community residences		4,585,203 6,945,136				4,585,203 6,945,136		4,584,271		1 (4,584,271
Total program services		17 856 057				17 856 957		18 067 600			ļ	18 067 600
Total program services		106,000,11		ı		100,000,11		000,100,01		•		000,100,01
Management and administration Fundraising		2,078,490 31,077				2,078,490 31,077		1,896,275 31,587		1 1		1,896,275 31,587
Total Operating Expenses	ļ	19,966,524		1		19,966,524		19,995,462		1		19,995,462
Change in Net Assets from operations		(194,970)		2,000		(192,970)		156,356		92,500		248,856
Prior year revenue (Note 2H)		41,959				41,959		(37,284)		1		(37,284)
CHANGE IN TOTAL NET ASSETS		(153,011)		2,000		(151,011)		119,072	•	92,500		211,572
Net Assets - Beginning of Year		5,714,932		95,250		5,810,182		5,595,860		2,750		5,598,610
NET ASSETS - END OF YEAR	မ	5,561,921	€9	97,250	s)	5,659,171	es.	5,714,932	↔	95,250	€9	5,810,182

4:4

		Prooram Services	Services				Summerfun Semieee	Difrac					
	Infermediate	Home and			Total		n n n n n n n n n n n n n n n n n n n	Total	- E		Total		
	Care	Community	Community	AIDS	Program	Management	Management and Administration	Management and	ient and	Fund	Supporting	Total	Total
	Facilities	Based Services	Residences	Program	Services	Unique	Unique - AIDS Lynn's HDFC	. 1		Raising	Services	2016	2015
Salaries	\$ 241,925	\$ 3,186,590	\$ 1,484,996	\$ 1.476.222	\$ 6.389.733	534.073 \$	491.212 \$	69	025 285 \$	1100	1 135 285	7 426 018	7 505 552
Payroll taxes and employee benefits (Note 9)	84,305	1,087,523	544,460	578,576	2,294,864	210,027	97,823		307,850	3.740	311,590		2.731.347
Total salaries and related costs	326,230	4,274,113	2,029,456	2,054,798	8,684,597	744,100	589,035		,333,135	14,740	1,347,875	10,032,472	10,236,899
Food and recreation activities	11.460	204 809	20 274	27 600	920 000	6	9		20.07		000 27		1
Densite and maintenance	704.64	030,450	15,62	20,12	200,270	000'0	000,		090'01	nen'e	200	218,912	61,677
Utilities	4,000	50 00	200,419	121 167	205 341	41,092	4,652		45,75		\$ 15 \$ 15 \$ 15	459,984	518,535
Transportation and travel	2.481	34 146	9 031	77.067	123.625	10.420	240		44.120	,	44 430	127.75	450,031
Facility tax assessments	32,228	3,812	,		36,040		2 .		3 .	, ,	-	36,040	71 732
Clothing	1,250	15,406	í		16,656	•	1		•	,	,	16.656	17 092
Program supplies	•	13,450	27,100		40,550	2,542	•		2.542		2.542	43.092	62.886
Staff training		37,399	19,128	9,076	65,603	42,459	- 525		42,984		42.984	108,587	63,351
Contracted services	2,720	29,796	780	•	33,296	455			35		455	33,751	103,865
Professional fees	1,943	56,557	23,776	74,762	157,038	93,603	250 -		93,853	12,145	105,998	263,036	245.238
Office supplies	262	21,902	9,742	52,311	84,217	18,595	- 674		19,269	2,815	22 084	106,301	103.681
Household and medical supplies	6,353	65,348	48,141	1,892	121,734	146,225			146,225	. •	146,225	267,959	210,986
Telephone	1,531	23,755	21,609	75,933	122,828	24,866	193		25,059	•	25,059	147,887	165,335
Equipment leases (Note 8)	6,705	77,470	37,315	112,77	199,001	67,965			67,965		67,965	266,966	259,973
Rent (Note 8)	•	241,865	1,013,632	4,095,652	5,351,149	117,013	4,455		121,468	18,810	140,278	5,491,427	5,316,761
Expensed equipment	•	(1)		35,677	35,677	•	•					35,677	38,523
Property and general insurance	263	101,406	51,522	103,948	257,139		3,343		3,343	٠,	3,343	260,482	233,764
Interest expense (Note 5)	748	12,227	336,685		349,660	370			370	•	370	350,030	370,900
Client stipends	2,415	3,915	20,172	5,152	31,654						,	31,654	33,278
Depreciation and amortization (Note 4)	17,727	159,299	445,722	•	622,748	739	1,502		2,241	•	2.241	624,989	547,200
Other expenses	17,813	398,355	39,420	55,310	510,898	124,921	1,025		125,946	2,877	128,823	639,721	603,619
Subtotal	449,316	5,877,302	4,585,203	6,945,136	17,856,957 \$	1,470,180 \$	608,310 \$ -	2	2,078,490	56,437	2,134,927	19,991,884	20,028,200
Less: direct special event expensses (Note 2K)		1	•							(25,360)	(25,360)	(25,360)	(32,738)
TOTAL EXPENSES	\$ 449,316	\$ 5,877,302	\$ 4,585,203	\$ 6,945,136	\$ 17,856,957 \$	1,470,180 \$	608,310 \$ -	89	2,078,490 \$	31,077	\$ 2,109,567	\$ 19,966,524 \$	19,995,462

							For the Year Ended June 30, 2015	nded June 30,	2015					
		Progra	Program Services						Suppor	Supporting Services				
	Intermediate	Home and				Total					Total		Total	
	Care	Community	Community	<u>.</u>	AIDS	Program	Mani	Management and Administration	dministration		Management and	Fund	Supporting	
	Facilities	Based Services	Residences	es	Program	Services	Unique	Unique - AIDS	H	Lynn's HDFC	Administration	Raising	Services	Total
Salaries	\$ 669,183	\$ 2,434,838	\$ 1,452	454 \$	1,930,913	\$ 6,487,388	\$ 564,82	s	42,342 \$	•	1.007.164	\$ 11.000	\$ 1018 164	\$ 7.505.552
Payroll taxes and employee benefits (Note 9)	251,848	994,799	541,895	.895	618,081	2,406,623	223,161		97,823	.	320,984	3,74D	•	2,731,347
Total salaries and related costs	921,031	3,429,637	1,994,349	349	2,548,994	8,894,011	787,983		540,165		1,328,148	14,740		10,236,899
Food and recreation activities	23,271	111,749	75	24,427	43,370	202,817	3,511	-	,	•	3,511	21,587	25,098	227,915
Repairs and maintenance	29,330	96,514	338	676	40,028	475,546	27,87	60	15,116	•	42,989	•	42,989	518,535
Othities	17,364	56,922	204	204,920	125,604	404,810	31,021	Ε.	•		31,021	•	31,021	435,831
Transportation and travel	4,463	31,110	•	8,799	101,844	146,216	13,84	o,	જ	388	14,272	348		150,836
Facility tax assessments	71,732	•				71,732	•			,	•	•	. •	71,732
Clothing	3,196	13,808		8	,	17,092	•			,		•		17.092
Program supplies	7,636	16,834	37	37,686	•	62,136	750	0		•	750	•	750	62.886
Starf training	3,064	26,696	4	14,428	8,211	52,399	10,265	v,	•	•	10.265	687	10.952	63,351
Contracted services	64,517	35,881	6	3,467		103,865	•							103.865
Professional fees	5,752	55,476	22	896	61,891	142,087	900'98	9	250	3,665	89.921	13.230	103.151	245,238
Office supplies	2,041	21,739	9	343	46,610	86,733	14,755	2			14,755	2.193		103,681
Household and medical supplies	9,430	52,211	39	,245	43,103	134,989	75,178	8	,		75,178	819		210.986
Telephone	7,453	29,609	38	35,366	71,659	144,087	21,033	60	,	•	21.033	215		165,335
Equipment leases (Note 8)	19,254	63,527	42	758	82,102	207,641	52,332	2	•	,	52,332		52 332	259.973
Rent (Note 8)		213,822	828	198	3,995,065	5,168,085	124,180	0	1,000	16,209	141,389	7.287	148.676	5.316.761
Expensed equipment	•	•			38,523	38,523	•			. •	. •	•	•	38 523
Property and general insurance	21,701	104,310	8	30,663	77,090	233,764	•					•	•	233,764
Interest expense (Note 6)	1,725	14,644	353	,743		370,112	. 788	80		,	788	•	788	370,900
Client stipends	3,320		55	25,162	4,514	32,996	282	2	·		. 282		282	33,278
Bad debt expense		•		,					•		,		•	. •
Depreciation and amortization (Note 4)	42,545	82,532	407	407,222		532,299	•		11,120	3,781	14,901	•	14.901	547,200
Other expenses	67,662	389,282	36	2	51,933	545,660	53,568	9	47	1,127	54,740	3,219		603,619
Subtotal	1,326,487	4,816,303	4,584,271	27.1	7,340,539	18,067,600	\$ 1,303,372	49	567,733 \$	25,170	1,896,275	64,325	1,980,600	20,028,200
Less: direct special event expensses (Note 2K)		-		, ,		•						(32,738)	(32,738)	(32,738)
TOTAL EXPENSES	\$ 1,328,487	\$ 4,816,303	\$ 4,584,271	271 \$	7,340,539	\$ 18,067,600	\$ 1,303,372	69	567,733 \$	25,170 \$	1,896,275	\$ 31,587	\$ 1,927,862	\$ 19,995,462

UNIQUE PEOPLE SERVICES, INC. AND AFFILIATES CONSOLIDATED STATEMENTS OF CASH FLOWS FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

		2016		2015
CASH FLOWS FROM OPERATING ACTIVITIES: Change in net assets	\$	(151,011)	\$	211,572
Adjustments to reconcile change in net assets to				
net cash provided by operating activities:				
Depreciation and amortization		624,989		547,200
Changes in operating assets and liabilities:				
(Increase) decrease in assets:				
Accounts receivable		(349,958)		209,867
Investment in limited partnership		(106,004)		- ·
Prepaid expenses and other assets		(119,945)		(17,075)
Increase (decrease) in liabilities:		(0.40 000)		
Accounts payable and accrued expenses		(246,597)		95,292
Due to governmental agencies		423,885		989,648
Net Cash Provided by Operating Activities		75,359		2,036,504
CASH FLOWS FROM INVESTING ACTIVITIES:				
Purchases of property and equipment		(1,422,013)		(227,652)
Debt service reserve funds		(56,840)		(119,688)
Net Cash Used in Investing Activities		(1,478,853)		(347,340)
CARL EL OMO EDOM FINANCINO ACTIVITIES.		•		
CASH FLOWS FROM FINANCING ACTIVITIES:		4 400 000		F4 000
Proceeds from notes payable		1,400,000		51,262
Repayment of notes and mortgages payable Interest reserve		(626,767)		(483,551)
		770.000		74,234
Net Cash Provided by (Used in) Financing Activities		773,233		(358,055)
NET (DECREASE) INCREASE IN CASH AND CASH EQUIVALENTS		(630,261)		1,331,109
Cash and Cash Equivalents - Beginning of Year		5,674,881		4,343,772
CACLLAND CACLLECUINALENTS. END OF VEAD	•	5.044.000	_	5.05/.00/
CASH AND CASH EQUIVALENTS - END OF YEAR	<u> </u>	5,044,620	<u>\$</u>	5,674,881
Supplemental Disclosure of Cash Flow Information:				
Cash paid during the year for interest	\$	350,030	\$	370,900
Non-Cash Investing Activity:				
Transfer of property and equipment to Lynn's Place L.P.	\$	1,526,570	¢	7 220
Translet of property and equipment to Lynn's Place E.F.	Ψ	1,020,070	<u>\$</u>	7,329
Non-Cash Financing Activity:	_			
Deferred financing cost	<u>\$</u>	-	\$	7,329
Transfer of mortgage payable to Lynn's Place L.P.	\$	(1,337,514)	\$	_
Transfer of mongage payable to ayrare r tace E.F.	Ψ	(1,001,017)	Ψ	
Notes payable - receivable	<u>\$</u>	-	\$	25,000

NOTE 1 - ORGANIZATION AND NATURE OF ACTIVITIES

The accompanying consolidated financial statements include Unique People Services, Inc. ("Unique"), Unique People Services — AIDS Programs, Inc. ("Unique-AIDS" or "Affiliate") and Lynn's Place Housing Development Fund Company, Inc. ("HDFC") (collectively the "Agency"). Unique, Unique-AIDS and the HDFC are related through common Board membership and substantially identical management.

Unique is a New York not-for-profit corporation formed primarily for the purpose of alleviating human suffering and distress and for the betterment and improvement of mankind, especially those persons who are developmentally disabled. Unique operates four Individual Residential Alternative ("IRA") programs, and one Intermediate Care Facility ("ICF") which provides residential, rehabilitative and case management services to developmentally disabled individuals. On November 15, 2015, the ICF program was converted to an IRA. Additionally, Unique provides community-based housing to adult individuals who suffer with serious and persistent mental illness through community residence/single residence occupancy and supported housing.

Unique-AIDS is a New York not-for-profit corporation formed primarily for the purpose of alleviating human suffering and distress and for the betterment and improvement of mankind, especially those persons who have HIV/AIDS. Unique-AIDS operates residential facilities, scatter site apartments and case management for families, children and single persons with AIDS. Unique-AIDS also operates a care coordination program funded through the New York City Department of Health and Mental Hygiene ("DOHMH") and a housing opportunity for persons with aids program funded through the New York City Human Resources Administration ("NYCHRA").

The HDFC was formed pursuant to the Private-Housing Finance Law and the Not-for-Profit Corporation Law, both of the State of New York, for the purpose of developing a housing project for persons with low income. Unique is the sole corporate member of the HDFC and the member designates the board of directors of the HDFC.

In April 2015, Lynn's Place General Partner Corporation ("Lynn's Place GP") was formed pursuant to the Business Corporation Law of the State of New York and serves as the general partner to Lynn's Place Development L.P. ("Lynn's Place L.P.") (see Note 6). The HDFC is the sole member of Lynn's Place G.P. During December 2015, upon closing the L.P., the property and related debt was transferred to Lynn's Place L.P. by the HDFC.

Unique, Unique – AIDS and the HDFC have been granted an exemption from Federal income tax pursuant to Section 501(c)(3) of the Internal Revenue Code. Similar exemptions exist at the state and local levels. The Agency is supported primarily by government fees and contracts, Medicaid revenue and participant fees.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

- A. **Basis of Accounting** The Agency's consolidated financial statements have been prepared on the accrual basis of accounting in conformity with accounting principles generally accepted in the United States of America ("U.S. GAAP"). All significant intercompany transactions have been eliminated during consolidation.
- B. **Net Assets** The Agency's resources are classified and reported based on the existence or absence of donor-imposed restrictions as follows:

Unrestricted – include expendable resources not subject to donor-imposed restrictions.

Temporarily restricted – include resources subject to donor-imposed stipulations that limit their use either through purpose or time restrictions. When donor restrictions expire, that is, when a time restriction ends or a purpose restriction is accomplished, temporarily restricted net assets are reclassified as unrestricted net assets and reported as net assets released from restrictions.

Permanently restricted - include resources subject to donor-imposed stipulations, requiring that the principal be maintained in perpetuity.

- C. Cash and Cash Equivalents Cash equivalents include all highly liquid instruments purchased with a maturity of three months or less.
- D. Contributions The Agency records contributions of cash and other assets when an unconditional promise to give is received from a donor. Contributions are recorded at the fair value of the assets received and are classified as either unrestricted, temporarily restricted or permanently restricted support depending on the existence of any donor restrictions.

Material contributions of noncash assets are recorded at their fair value in the period received.

NOTE 2 - SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (Continued)

- E. Allowance for Uncollectible Receivables The Agency provides an allowance for doubtful accounts for receivables. This estimate is based on management's assessment of the aged basis of its government funding sources, current economic conditions, creditworthiness of its donors and historical experience. A significant portion of the accounts receivable consists of amounts due from New York State and New York City sources. As of June 30, 2016 and 2015, the Agency determined an allowance of approximately \$320,000 for each such years was necessary.
- F. **Property and Equipment** Property and equipment is stated at cost less accumulated depreciation and amortization. These amounts do not purport to represent replacement or realizable values. The Agency capitalizes property and equipment with a cost of \$5,000 or more and a useful life greater than two years. Depreciation is provided for using the straight-line method over the estimated useful lives of the assets. Leasehold improvements are amortized over the lease term or the useful life of the asset, whichever is less.
- G. Revenue Sources and Recognition Government grants are recorded as revenues to the extent that expenses have been incurred for the purposes specified by the grantors. To the extent amounts received exceed amounts spent, the Agency establishes refundable advances from governmental sources. Any revenue for contracts that has not yet been earned is reclassified as deferred revenue on the consolidated statement of financial position. Revenue from fees for service programs is recognized when earned (services are provided daily and/or monthly).

The Agency receives substantially all of its revenue for services provided to approved clients from third-party reimbursement agencies; primarily New York State Office for People with Developmental Disabilities ("OPWDD"), New York State Office of Mental Health ("OMH"), HIV/AIDS Services Administration ("HASA"), DOHMH and NYC HRA. These revenues are based on predetermined rates based on cost reimbursement principles and are subject to audit and retroactive adjustment by the respective third-party fiscal intermediary.

The Agency also receives Supplemental Security Income ("SSI") and Social Security Income ("SSA") payments for the participants. A portion of the SSI/SSA payments represents the participants' contributions toward the cost of goods and services and is recognized as revenue when received. The remaining portion of SSI/SSA represent the participants' personal allowance and is recognized as a liability due to clients.

- H. **Prior Year Revenue** Retroactive adjustments of reimbursement rates are recorded in revenue. Included in the change in net assets for the years ended June 30, 2016 and 2015 is approximately \$42,000 and (\$37,000) of prior year increases/decreases relating to such adjustments which is included in prior year revenue in the consolidated statements of activities.
- Functional Allocation of Expenses The cost of providing the various program and supporting services has been summarized on a functional basis in the accompanying consolidated statements of activities. Accordingly, certain costs have been allocated among the program and supporting services benefited.

Because the Agency is a multi-program/multi-funded organization, certain costs have been allocated between functional and supporting programs as determined by management. Such allocations conform to those made in seeking funds from third-party sources.

- J. **Consumer Funds** Consumer funds consist of funds held on behalf of clients. Such funds represent living allowances received by clients from the State of New York, as well as other funds deposited for safekeeping. These funds are disbursed at the request of, or on behalf of, clients for their personal use.
- K. Special Events Direct Costs The direct cost of special events include expenses for the benefit of the donor. For example, meals and facilities rental are considered direct costs of special events.
- L. Basis of Accounting and Use of Estimates The preparation of the consolidated financial statements in conformity with U.S. GAAP requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities and disclosures of contingent assets and liabilities at the date of the consolidated financial statements and the reported amounts of revenues and expenses during the reporting period. Actual results could differ from those estimates.

NOTE 3 - ACCOUNTS RECEIVABLE

Accounts receivable consist of the following as of June 30, 2016 and 2015:

	<u>2016</u>	<u>2015</u>
New York State Office for People With Developmental Disabilities HIV/AIDS Services Administration HIV/AIDS Services Administration – client fees Housing Opportunities for Persons With AIDS Housing Opportunities for Persons With AIDS – client fees Deutsche bank Public Heath Solutions New York City Office of Mental Health Home Health Others	\$ 775,219 666,828 387,298 105,592 - 50,000 153,513 357,773 69,671 25,116	\$ 761,332 529,674 387,515 74,981 3,176 75,000 155,161 142,080 70,061 42,072
Accounts receivable, before allowance Less: allowance for doubtful accounts	2,591,010 <u>(319,730</u>)	2,241,052 (319,730)
Accounts receivable, net	<u>\$ 2,271,280</u>	<u>\$ 1,921,322</u>

NOTE 4 - PROPERTY AND EQUIPMENT

Property and equipment consist of the following as of June 30, 2016 and 2015:

	<u>2016</u>	2015	Useful Lives
Land Buildings and building improvements Leasehold improvements Furniture and equipment Vehicles Construction in progress (see below)	\$ 586,417 11,843,612 612,991 118,114 237,060 1,496,739	\$ 1,538,602 11,843,612 605,377 112,259 237,060 546,139	25 years 25 years 5-10 years 5-10 years
Language regulation and amortization	14,894,933	14,883,049	
Less: accumulated depreciation and amortization Net book value	<u>(7,268,818)</u> \$ 7,626,115	(6,749,644) \$ 8,133,405	

For the years ended June 30, 2016 and 2015, depreciation and amortization expense amounted to \$620,125 and \$538,555, respectively.

As of June 30, 2016, construction in progress primarily consists of renovations of apartments in three locations in New York City to be used for housing of developmentally disabled individuals (the "Project"). To fund the Project, the Agency obtained loans as further described in Note 6. The Project was completed in October 2016 and the future cost was approximately \$1,041,000.

NOTE 5 – DEBT SERVICE RESERVE FUNDS AND DEFERRED FINANCING COST

Debt reserve funds consist of the following:

		<u> 2016</u>	 <u> 2015</u>
Capital reserve accounts - OMH	\$	634,122	\$ 485,830
Debt service reserve fund - OPWDD		<u>47,911</u>	 139,363
	<u>\$</u>	682,033	\$ 625,193

Debt service reserve funds represent funds held by OPWDD and OMH. These funds will be applied to the last payment required on the mortgages with the Facilities Development Corporation ("FDC") and Dormitory Authority of the State of New York ("DASNY"). This reserve will earn interest to be used to offset the Agency's final payment obligation under the mortgage (as further described in Note 6) for the Agency's residential facilities.

NOTE 5 - DEBT SERVICE RESERVE FUNDS AND DEFERRED FINANCING COST (Continued)

Deferred financing costs represent unamortized bond fees related to the mortgages payable, as further described in Note 6. Deferred financing costs are amortized using the straight-line method (which does not differ materially from the interest method) over the term of the bonds.

For the years ended June 30, 2016 and 2015, deferred financing costs amortization amounted to \$4,864 and \$8,645, respectively, and is included in depreciation and amortization expense in the accompanying consolidated financial statements. Amortization expense relating to the deferred financing costs for each of the years ended 2015 through 2017 is estimated to approximate the current year expense.

NOTE 6 - NOTES AND MORTGAGES PAYABLE

The notes and mortgages payable consist of the following as of June 30, 2016 and 2015:

The notes and mongages payable consist of the following as of Jul	ne 30, 2010 and 20	2015	Annual Interest Rate	Due Date
Note payable to a bank in monthly principal installments of \$1,686, plus interest, secured by the mortgage for real estate located on 58th Avenue in East Elmhurst, New York.	\$ 23,624	\$ 43,856	7.90%	2017
Mortgage payable Facilities Development Corporation of New York State ("FDC") with semi-annual payments of \$35,334, including interest, secured by real estate located on Vyse Avenue, in the Bronx, New York.	76,646	121,260	6.31%	2018
Mortgage payable to DASNY-OMH in semiannual payments of \$159,562, including interest, secured by real estate located on Southern Boulevard, Bronx, New York	1,615,696	1,838,307	5.41%	2022
Corporation for Supportive Housing mortgage.	-	1,337,514	7.00%	(*)
Note payable to a foundation.	50,000	75,000	-	. (**)
Note payable to a financial institution with quarterly interest only payments. The total amount outstanding is to be repaid by a bond refinancing program through DASNY. The note is secured by real estate located on Lacombe Avenue, Bronx, New York. Prime plus 3% resulted in an interest rate of 5.5% on June 30, 2016.	550,000		Prime+3%	2018 (***)
Note payable to a financial institution with quarterly interest only payments. The total amount outstanding is to be repaid by a bond refinancing program through DASNY. The note is secured by real estate located on Sheridan Avenue, Brooklyn, New York. Prime plus 3% resulted in an interest rate of 5.5% on June 30, 2016.	550,000	-	Prime+3%	2018 (***)
Note payable to a financial institution with quarterly interest only payments. The total amount outstanding is to be repaid by a bond refinancing program through DASNY. The note is secured by real estate located on 112 th Avenue, Jamaica, New York. Prime plus 3% resulted in an interest rate of 5%% on June 30, 2016.	300,000		Prime+3%	2018 (***)
Note payable to a limited liability partnership matured on December 30, 2014 evidenced by loan and security agreement and the third party guarantee executed on July 12, 2013 with a maturity date of June 30, 2014 and was further extended to December 31, 2015 by an amendment. The Agency was able to borrow up to \$270,000 under the loan agreement.	-	120,477	6.00%	2015
Mortgage payable to DASNY-OMH in semiannual payments of \$214,290, including interest, secured by real estate located on Fairmont Place, Bronx, New York.	4,601,577 \$ 7,767,543	4,795,310 \$ 8,331,724	4.95%	2031

NOTE 6 - NOTES AND MORTGAGES PAYABLE (Continued)

(*) During the year ended June 30, 2013, the HDFC obtained a mortgage from the Corporation of Supportive Housing ("CSH") to finance the acquisition of a property. The mortgage is secured by the property and bears interest at 7% annually. The property is for a new affordable housing project ("Project") consisting of 69 units primarily to house mixed-income populations.

Unique is the sole member of the HDFC which entered into a development agreement with Lynn's Place Development L.P. ("Lynn's Place L.P."), comprising a limited liability company ("investor") with a 99.99% interest, to develop the housing project located in the Bronx, New York. The agreement will be financed by Low Income Housing Tax Credits ("LIHTC") and other grants. Lynn's Place L.P. has one general partner, Lynn's Place General Partner Corporation ("Lynn's Place G.P."). Lynn's Place G.P.'s capital stock is owned by the HDFC. Lynn's Place G.P. has a .01% interest in Lynn's Place L.P. Lynn's Place G.P.'s capital contribution obligation was \$600,100. As of June 30, 2016 and 2015, Lynn's Place G.P.'s investment in Lynn's Place L.P. is deemed immaterial to the consolidated financial statements.

Unique entered into a guaranty agreement (the "Agreement") with the Limited Partner and the General Partner discussed above. The Agreement requires Unique to advance funds to the General Partner to the extent needed by the General Partner to: (i) make operating deficit contributions, (ii) make credit adjuster advances and additional advances and (iii) purchase the interest of the Limited Partner according to the Partnership Agreement. No advances were provided to the General Partner under the Agreement for the years ended June 30, 2016 and 2015.

Unique is the guarantor for the CSH loan. The total amount approved for the acquisition and predevelopment cost was \$1,350,000 of which approximately \$1,028,000 was disbursed by CSH at the property closing. The Agency incurred loan origination fees and legal fees expenses totaling \$20,250 and \$5,000, respectively, which have been capitalized. In addition, \$175,889 was retained by CSH to make monthly interest payments on the loan which is included as interest reserve in the consolidated statements of financial position. During the year ended June 30, 2016 and 2015, \$0 and \$74,234, respectively, of the interest reserve was amortized and the balance outstanding as of June 30, 2016 and 2015 amounted to \$0. Subsequent disbursements for the balance of the loan will be based on eligible expenses incurred by the Agency. During the year ended June 30, 2016 and 2015, \$0 and \$51,261, respectively, was disbursed from the loan to pay for expenses incurred by the Agency. On November 25, 2015, the Agency obtained construction financing.

(**) During the year ended June 30, 2013, the HDFC received a \$225,000 commitment from a foundation through its Supportive Housing Acquisition and Rehabilitation Effort ("SHARE") program to provide supportive housing for mentally ill adults. The commitment of \$225,000 consists of both a grant amounting to \$150,000 and a \$75,000 interest-free loan. The loan is not collateralized and is to be repaid in three annual installments of \$25,000 commencing on May 31, 2016.

(***) The Agency is in the process of securing permanent financing through participating in a DASNY Bond pool. The Agency will be provided additional amounts in their billing rates from governmental sources, the intent of which is to provide the Agency with sufficient funds necessary to pay the debt service for the notes which are due to DASNY. The periodic payments for these notes will be made by OPWDD which then recovers these payments via a deduction form the Agency's Medicaid receipts.

The Agency is provided additional amounts in their billing rates from governmental sources, the intent of which is to provide the Agency with sufficient funds necessary to pay the debt service for the mortgages due to FDC and DASNY, respectively. The periodic payments for these mortgages are made by OPWDD and OMH. OPWDD and OMH then recovers these payments via a deduction from the Agency's Medicaid receipts. Note 7 provides additional information on the balance due to OMH for these payments.

Future annual principal payments are as follows for the years ended subsequent to June 30, 2016:

2017 2018 2019 2020 2021 Thereafter	\$	533,737 1,892,225 485,607 511,173 538,088 3,806,713
I hereafter	<u> </u>	3,806,713 7,767,543

NOTE 6 - NOTES AND MORTGAGES PAYABLE (Continued)

Interest expense for notes and mortgages amounted to \$350,030 and \$370,900, respectively, for the years ended June 30, 2016 and 2015.

NOTE 7 - DUE TO GOVERNMENTAL AGENCIES AND OTHER

As of June 30, 2016 and 2015, the amounts due to governmental agencies consist of the following:

	2016	2015
Public Heath Solutions New York State Office of Mental Health	\$ 107,451 <u>1,959,147</u>	\$ 98,728 1,543,985
	<u>\$ 2,066,598</u>	\$ 1,642,713

Due to governmental agencies and other includes advances from funding sources for which the Agency has yet to provide services.

NOTE 8 - COMMITMENTS AND CONTINGENCIES

A. Funding Source Audits

Pursuant to the Agency's contractual relationships with certain funding sources, outside governmental agencies have the right to examine the books and records of the Agency involving transactions relating to these contracts. The accompanying consolidated financial statements make no provision for possible disallowances. Although such possible disallowances could be substantial in amount, in the opinion of the Agency, any actual disallowances would be immaterial. In addition, certain agreements provide that some property and equipment either owned by, or on loan to, the Agency will continue to be utilized by the Agency.

B. Lease Commitments

The Agency is obligated under various operating leases for real property and equipment. The Agency has the option to renew certain leases upon expiration. Aggregate minimum rentals for the fiscal years ending after June 30, 2016 are as follows:

	Real Property	<u>Equipment</u>	Total
2017	\$ 2,673,000	\$ 197,000	\$ 2,870,000
2018	889,000	148,000	1,037,000
2019	56,000	124,000	180,000
2019	23,000	=	23,000
2020	403,000		403,000
	\$ <u>4,044,000</u>	\$ <u>469,000</u>	\$ <u>4,513,000</u>

Rent expense for real property and equipment amounted to \$5,491,427 and \$266,966, respectively, and \$5,316,761 and \$259,973, respectively, for the years ended June 30, 2016 and 2015.

C. Litigations

In the normal course of its operations, the Agency is a defendant or co-defendant in various legal proceedings. While the ultimate outcome of such proceedings cannot be determined, management generally does not expect the resolution of such actions to have a materially adverse effect on the Agency's financial position.

D. Income Taxes

The Agency believes it has no uncertain tax positions as of June 30, 2016 and 2015 in accordance with Accounting Standards Codification ("ASC") Topic 740, "Income Taxes," which provides standards for establishing and classifying any tax provisions for uncertain tax positions.

NOTE 9 - PENSION PLAN

The Agency maintains a 401(k) pension plan (the "Plan") which covers all employees meeting eligibility requirements. Employees defer a portion of their salaries to the Plan. In addition, for the years ended June 30, 2016 and 2015 the Agency contributed 3% of each employee's compensation to the Plan. Pension expense for the years ended June 30, 2016 and 2015 was \$189,911 and \$207,066, respectively.

NOTE 10 - CONCENTRATION OF CREDIT RISK

Financial instruments that potentially subject the Agency to a concentration of credit risk included cash accounts with banks that exceeded the Federal Deposit Insurance Corporation ("FDIC") insurance limits (\$250,000) by approximately \$5,057,000 and \$5,803,000 as of June 30, 2016 and 2015, respectively. This excess includes outstanding checks.

NOTE 11 - TEMPORARILY RESTRICTED NET ASSETS

As of June 30, 2016 and 2015, temporarily restricted net assets are available for:

		2016		2015
Generator for HDFC Employee recognition awards	\$	92,000 5,250	\$	92,000 3,250
• • •	<u>\$</u>	97,250	<u>\$</u>	95,250

Net assets were released from donor restrictions during the years ended June 30, 2016 and 2015 by incurring expenses satisfying the restricted purpose or occurrence specified by the donors.

NOTE 12 - SUBSEQUENT EVENTS

- A. On November 8, 2016, the Agency secured permanent financing for the Project, as described in Notes 4 and 6, through participating in DASNY's Inter-Agency Council Pooled Loan Program Revenue Bonds, Series 2016B ("Series 2016 Bonds").
- B. In November 2016, Unique entered into a contract with St. Barnabas Hospital, a New York not-for-profit corporation, to purchase property located at 2050 Grand Concourse, Bronx, New York. The purchase price is approximately \$5.3 million of which Unique made a down payment amounting to \$265,000. Unique intends to construct 75 new affordable housing units primarily to house mixed-income population in addition to construction of new administrative office space for Unique ("Project"). The Project is expected to be funded by low-income housing tax credits.
- C. Management has evaluated for potential recognition and disclosure events subsequent to the date of the consolidated statement of financial position through November 29, 2016, the date the consolidated financial statements were available to be issued.

UNIQUE PEOPLE SERVICES, INC. AND AFFILIATES CONSOLIDATING SCHEDULES OF FINANCIAL POSITION AS OF JUNE 30, 2016 AND 2015

			As of June 30, 2016					As of June 30, 2015		
	Unique	Unique People Services - AIDS	Lynn's Place	Consolidating	Consolidated	Unique People	Unique People Services - AIDS	Lynn's Place	Consolidating	Consol
	Services, Inc.	Programs, Inc.	HDFC	Eliminations	Total	Services, Inc.	Programs, Inc.	HDFC	Eliminations	Fotal
ASSETS									•	9
Cash and cash equivalents	\$ 4,388,429	\$ 656,059	\$ 132	•	\$ 0,044,020	8 4,700,048	\$ 500,770	200,000	6	4074,001
Accounts receivable, net	1,179,687	1,041,593	50,000		2,271,280	967,453	878,869	75,000		
Due from affiliate		10,750		(10,750)	•	45,154	46,094	ā	(91,248)	
Investment in limited partnership		,	106,004		106,004					
Prepaid expenses and other assets	205,891	472,075	•		677,966	181,057	376,964	•		
Property and equipment net	7.619.521	6.594		į	7,626,115	6,598,738	8,097	1,526,570	•	
Defend financing costs	25.754	, '	•		25,754	30,618		28,236		
Date continue control of the control	687 033		1	•	682.033	625.193		,	•	
Consumer funds	62,139	,	,		62,139	37,084		,		
TOTAL ASSETS	\$ 14,163,454	\$ 2,187,071	\$ 156,136	\$ (10,750)	\$ 16,495,911	\$ 13,190,826	\$ 2,210,802	\$ 1,698,360	\$ (91,248)	\$ 17,008,740
Accounts payable and accrued expenses	\$ 539,226	401,234		69	\$ 940,460	\$ 822,754	\$ 350,224	14,079	•	49
Due to governmental agencies	1,959,147	107,451		•	2,066,598	1,543,985	98,728	•	•	1,642,713
Due to affiliate	10,750			(10,750)	•	46,094		45,154	(91,248)	
Notes and mortgages payable	7,717,543		50,000		7,767,543	6,798,733		1,532,991		8,331,724
Consumer funds	62,139				62,139	37,064				
TOTAL LIABILITIES	10,288,805	508,685	50,000	(10,750)	10,836,740	9,248,630	448,952	1,592,224	(91,248)	11,198,558
NETASSETS										
Unrestricted Temporarily restricted	3,777,389 97,250	1,678,386	106,136		5,561,921 97,250	3,846,946 95,250	1,761,850	106,136		
TOTAL NET ASSETS	3,874,649	1,678,385	106,136		3,038,171	3,942,180	1,701,630	100,130		3,010,102
TOTAL LIABILITIES AND NET ASSETS	\$ 14.163.454		450		10 400 044	•	\$ 2210 802	\$ 1 BOS 780	\$ (91,248)	s 17 nns 74n

UNIQUE PEOPLE SERVICES, INC. AND AFFILIATES CONSOLIDATING SCHEDULES OF ACTIVITIES FOR THE YEARS ENDED JUNE 30, 2016 AND 2015

NET ASSETS - END OF YEAR	Net assets - Beginning of Year	CHANGE IN TOTAL NET ASSETS	Change in Temporarily Restricted Net Assets	CHANGES IN TEMPORARILY RESTRICTED NET ASSETS: Contributions Special events Net assets released from restrictions	Prior year revenue	Change in Unrestricted Net Assets	Total Operating Expenses	Management and administration Fundraising	AIDS programs	Home and community based services Community residences	OPERATING EXPENSES: Program services: Intermediate care facilities	Total Operating Revenues and Support	respectively Other revenue Net assets release from restrictions	Special events, net of direct expenses \$25,360 and \$32,738,	Contributions	OPERATING REVENUES AND SUPPORT: Medicaid income Government grant income	CHANGES IN UNRESTRICTED NET ASSETS:		
\$ 3,874,649	3,942,196	(67,547)	2,000	2,000	39,557	(109,104)	12,413,078	1,470,180 31,077	,	5,877,302 4.585,203	449,316	12,303,974	133,636 312,233	00,700	1,421,898	\$ 6,293,978 4,106,466		Unique People Services, Inc.	
\$ 1,678,386	1,761,850	(83,464)	1	(i)	2,402	(85,866)	7,553,446	608,310	6,945,136		•	7,467,580	3,200	•	441,304	\$ 7,023,076	-	Unique People Services - AIDS Programs, Inc.	
\$ 106,136	106,136		ı				ì		1 1		í	1				47		Lynn's Place HDFC	Year Ended June 30, 2016
(4)		•					-		1 1							49		Consolidating Eliminations	16
\$ 5,659,171	5,810,182	(151,011)	2,000	2,000	41,959	(194,970)	19,966,524	2,078,490 31,077	6,945,136	5,877,302	449,316	19,771,554	133,636 315,433	35,700	1,863,202	\$ 6,293,978 11,129,542		Consolidated Total	
\$ 3,942,196	3,807,891	134,305	92,500	1,000 92,000 (500)	(28,300)	70,105	12,062,020	1,303,372 31,587	4,504,631	4,816,303	1,326,487	12,132,125	8,612 253,415 500	10,104	1,351,999	\$ 6,458,355 4,041,060		Unique People Services, Inc.	
\$ 1,761,850	1,709,413	52,437		ļ,	(8,984)	61,421	7,908,272	567,733	7,340,539		1	7,969,693			426,393	\$ 7,543,300		Unique People Services - AIDS Programs, Inc.	Year
106,136	81,306	24,830	-].	24,830	25,170	25,170		,	,	50,000	1	000,00	·	€# 			Year Ended June 30, 2015
	<u> </u>		-				-						. , .	ı				Consolidating Eliminations	
\$ 5,810,182	5,598,610	211,572	92,500	1,000 92,000 (500)	(37,284)	156,356	19,995,462	1,896,275 31,587	7,340,539	4,816,303	1.326.487	20,151,818	8,612 253,415 500	68,184	1,778,392	\$ 6,458,355 11,584,360		Consolidated Total	

ŧ